Audience Profile Worksheet



Now, put yourself in their shoes...

- 1. What do they care about? I care about... I really value...
- 2. Whom do they trust?

 I really like to hear from... When [MESSENGER] has something to say, I stop and listen...
- 3. Where do they get their news and information? I get my news from... I listen to...
- 4. What is keeping them from being supportive? I worry that... It frustrates me when...
- 5. Why should your audience care about your cause/organization? I should support [ORG] because... I should engage with [ORG] because...